

Board of Trustees Meeting 2024

July 19, 2024





NMC Board of Trustees Regular Meeting

Friday, July 19, 2024 9:00 AM NATIVIDAD ROOM 1st Floor, Building 200 AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

- 1. You may attend the meeting in person; or,
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:
 - +1 971 247 1195 US (Portland)
 - +1 253 215 8782 US (Tacoma)
 - +1 346 248 7799 US (Houston)
 - +1 602 753 0140 US (Phoenix)
 - +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted. You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at: <u>https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFr</u> Zy91dz09

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

 Submit your comments in writing via email to the Natividad Board of Trustees at <u>Natividadpublicomments@natividad.com</u> by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at <u>Natividadpublicomments@natividad.com</u> (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to <u>Natividadpublicomments@natividad.com</u>. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. <u>Call to Order</u>

2. <u>Roll Call</u>

3. Pledge of Allegiance

4. Additions and Corrections by Clerk Page 1-7 – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. <u>Minutes</u>

• Approve the Minutes of June 14, 2024 Board of Trustees Meeting. Page 8-16

6. <u>Board Comments</u>

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

• Advanced Practice Professional Rules and Regulations

Policies/Manuals/Order Sets

No Changes

- 1:9306 Performance Improvement and Patient Safety (PIPS) Plan
- TPMG-011 Trauma Admission Guideline
- IC-455 Infection Prevention Plan Risk Assessment and Evaluation

Revised Policies

- 1:3780 CODE OB
- LDU-6170 Vaginal Birth After Cesarean
- LDU-6121 Outpatient Cervical Ripening
- 7:1400 Adverse Events and Unusual Occurrences: Governmental Reporting
- NURADM-0450 Discharge of Patient
- NURADM-0150 Admission of Patient
- 1:9303 Specialist and Services Available for Trauma Patients
- IC-320 Multidrug Resistant Organisms
- Patient Care Org Chart

Additions to Joint Conference

- NURADM-0800 Staffing Office
- IC-480 Computer Cleaning Policy

<u>Approve for submission to the Monterey County Board of Supervisors the following agreements</u> <u>identified in Item 8b – 8i of the consent calendar. All of the listed items were previously</u> <u>reviewed and approved by the NMC Finance Committee.</u>

8b. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Advanced Gastroenterology of Monterey County</u>, Page 17-18 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of August 1, 2019 to September 30, 2025, and adding \$750,000 for a revised total not to exceed amount of \$4,000,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$4,065,000.

8c. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Mohamed Kerala Serio, M.D., Page 19-20 (CONSENT)</u>

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Seventh Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of July 1, 2017 to September 30, 2025, and adding \$712,000 for a revised total not to exceed amount of \$5,032,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$5,154,000.
- 8d. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Professional Research Consultants, Inc.</u>, Page 21-22 (CONSENT) Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training and consulting services, extending the agreement an additional thirty-eight (38) month period (November 1, 2024 through December 31, 2027) for a revised full agreement term of November 1, 2023 through December 31, 2027), and adding \$320,000 for a revised total agreement amount not to exceed \$385,000.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for the Trauma Registrar Classification, Page 23-24 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective August 24, 2024;
- b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8340-Appropriation Unit NMC001) to add one (1) Management Analyst II position and reallocate two (2) Administrative Services Assistant positions and one (1) Health Information Management Coder II position to three (3) Trauma Registrar positions as indicated in Attachment A effective August 24, 2024; and
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8f. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Healthcare Coding & Consulting Services LLC</u>, Page 25-26 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for U.S.-based remote medical record coding and consulting services with no change to the term of Agreement (August 22, 2016 through August 21, 2024) and adding \$700,000 for a revised total agreement amount not to exceed \$5,005,000.

8g. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Healthcare Coding & Consulting Services, LLC</u>, Page 27-28 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Healthcare Coding & Consulting Services, LLC for U.S. based remote medical record coding and consulting services at NMC for an amount not to exceed \$600,000 with an agreement term August 22, 2024 through August 21, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$60,000) of the original cost of the agreement, for total contract liability of (\$660,000).

8h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Universal Protection Services LP, Page 29-30 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2021 through June 30, 2026, and adding \$3,907,029 for a revised total agreement amount not to exceed \$10,207,029.

8i. * Approve for Submission to the Monterey County Board of Supervisors the Following <u>Adopt Resolution for the Clinical Informatics Manager Classification</u>, Page 31-32 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Clinical Informatics Manager with the salary range as indicated in Attachment A effective August 24, 2024;
- b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8351-Appropriation Unit NMC001) to reallocate one (1) Nursing Services Unit

Manager position to one (1) Clinical Informatics Manager position as indicated in Attachment A effective August 24, 2024; and

- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.
- 9. <u>Accept Oral Report from Natividad Chief Financial Officer</u> Daniel Leon, CFO a. May 2024 YTD Financial Reports Page 33-45

10. <u>Receive Oral Report from Natividad Chief Executive Officer</u> - Dr. Charles Harris, CEO

11. <u>Nominate and recommend to Board of Supervisors the Initial Appointment of One New</u> <u>Member to the Board of Trustees.</u> – Simon Salinas, Committee Chair

Nominate and recommend to the Board of Supervisors the appointment of the following member to the Board of Trustees for a First, One-Year Term, effective upon appointment:

1. Kerry Varney

As per the BOT bylaws, an appointed BOT member serves for an initial term of one year, as a trial period for the BOT member and the BOT. Thereafter, with the consent of the BOT member and with the recommendation of the BOT, such appointed BOT member may serve a term of three (3) years, and may serve up to two (2) additional consecutive three (3) year terms if reappointed by the Board of Supervisors. The BOT Governance and Nominating Committee have submitted the names appearing above for the BOT's consideration.

12. <u>Receive Oral Report from Natividad Chief of Staff</u> - Dr. Valerie Vigil, COS a. 3rd Year Resident – Dr. Chun Ning Hu

13. Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO

14. <u>Closed Session Public Comment</u>

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

15. Closed Session under Government Code Section 54950

a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

16. <u>Accept and approve June 2024 Credentials Report from Medical Staff Office relating to</u> <u>appointment of medical staff and allied health professionals.</u> Page 46-50

Adjournment

Next Board of Trustees Meeting Friday, August 9, 2024 9:00 AM Natividad Room 1st Floor, Building 200

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7



NMC Board of Trustees Regular Meeting

Friday, June 14, 2024 9:00 AM NATIVIDAD ROOM 1st Floor, Building 200 MINUTES

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Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

Board of Trustees: Libby Downey, Marcia Atkinson, Dr. Marc Tunzi, Dr. Charles Harris, Sonia De La Rosa, Supervisor Chris Lopez, Manuel Osorio, Simon Salinas, and Mitch Winick

Absent: Bettye Saxon

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Nancy Buscher, Daniel Leon, Dr. Craig Walls, Ari Entin, Janine Bouyea, Jeanne-Ann Balza, Cher Krause, Tammy Perez, Jennifer Williams, Hillary Fish, Priscilla Barba, Nancy Majewski, Christina Medina Dicksen, Dr. Marshall, and Noemi Breig

1. Call to Order

2. Roll Call

Present

Libby Downey Marcia Atkinson Dr. Marc Tunzi Dr. Charles Harris Sonia De La Rosa Manuel Osorio Simon Salinas Mitch Winick

Absent

Supervisor Chris Lopez Bettye Saxon

3. <u>Pledge of Allegiance</u>

4. Additions and Corrections by Clerk-Board Clerk

• Correction made to Consent Item 8q Best Best & Krieger agreement to reflect total liability of \$715,000 rather than \$725,000 and revised maximum amount of \$723,000 rather than \$733,000.

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

Board Member Supervisor Chris Lopez joined the meeting.

5. <u>Minutes</u>

• Approve the Minutes of May 10, 2024 Board of Trustees Meeting.

MOTION: Motion to approve the minutes of May 10, 2024, Board of Trustees Meeting, by Simon Salinas, seconded by Marcia Atkinson, and approved unanimously.

6. <u>Board Comments</u>

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. <u>Consent Calendar</u>

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

No Changes

- Radiology Qualifications / Bylaws
- 4:1550 Environmental Risk Evaluation
- 7:7100 Board Designated Capital Fund
- 4:1550 Environmental Risk Evaluation
- 4:4218 Earthquake Response Plan
- 4:1700 Safety Information, Collection and Evaluation System
- 4:4212 Terrorist or Bomb Threat Response Plan
- 4:4000 Emergency Operations Plan
- HICS Job Action Sheet

Revised Policies

- 1:0800 Patient Care Complaints and Grievances
- PHAR-5254 Expiration Check Responsibilities
- 1:9304 Educational Requirements for Trauma Nursing Staff
- TPMG-005 Neurosurgery Trauma Consult Guidelines
- TPMG-007 Orthopedic Trauma Consult Guidelines
- TPMG-019 Backup Trauma Surgeon Notification
- 1:9301 Departmental Roles in the Management of the Trauma Patient
- 1:1310 Fall Prevention Policy
- 7:1400 Adverse Events and Unusual Occurrences: Governmental Reporting
- 7:0900 Sentinel Event Management
- DP 5:0950 Payroll Policies Tardiness
- IDP 5:2500 Educational Leave
- IDP 5:0850 Sanction Screening
- IDP 5:2300 Annual Training & Education

Order Sets

MED Pneumonia

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8r of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> Agreement with InfoImage of California, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13141) with InfoImage of California, Inc. for medical billing services, extending the agreement an additional one (1) year (July 1, 2024 through June 30, 2025) for a revised full term of July 1, 2016 through June 30, 2025, and adding \$40,000 for a revised total agreement amount not to exceed \$430,000.

8c. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Toyon Associates, Inc., (CONSENT)</u>

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A 22-319) with Toyon Associates, Inc for _Rural Floor Budget Neutrality Appeals Services, Medicare/Medicaid Crossover Bad Debt Recovery Services, Medicare/ Medi-Cal Appeals Services, OSHPD Report Preparation Services, Medical Eligible Day Services (POA/Historical), Medicare/Medi-Cal/Short Doyle Cost report Preparation Services and Consulting services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2022 through June 30, 2026, and adding \$500,000 for a revised total agreement amount not to exceed \$1,350,000.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with F1 Technical Solutions, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-15736) with F1 Technical Solutions, Inc. for temporary and permanent placement services, extending the agreement an additional two (2) year period (March 15, 2024 through March 31, 2026) for a revised full agreement term of March 15, 2022 through March 31, 2026, and adding \$250,000 for a revised total agreement amount not to exceed \$900,000.

8e. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with The Chartis Group, LLC, (CONSENT)</u>

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute an agreement with The Chartis Group, LLC for peer review assessment services at Natividad for an amount not to exceed \$205,000 with an agreement term retroactive from June 11, 2024 through June 10, 2027.
- b. Approve the Natividad Chief Executive Officer's recommendation to accept non-standard indemnification and limitation of liability provisions within the agreement.

8f. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with ALCOR Scientific, Inc.,</u> (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ALCOR Scientific, Inc. for maintenance services of the iSED ESR Analyzer at NMC for an amount not to exceed \$1,780 with an agreement term June 15, 2024 through June 14, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard

indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8g. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Gaumard Scientific, (CONSENT)</u>

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gaumard Scientific for training, installation, and preventative maintenance services to the neonatal simulators at NMC for an amount not to exceed \$11,095 with an agreement term July 1, 2024 through June 30, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

8h. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Raimi and Associates, Inc., (CONSENT)</u>

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16067) with Raimi and Associates, Inc for strategic planning services, extending the agreement an additional one (1) year period (November 1, 2024 through October 31, 2025) for a revised full agreement term of November 1, 2022 through October 31, 2025, and adding \$40,156 for a revised total agreement amount not to exceed \$225,266.

8i. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Adopt Resolution for the Hospital Senior Medical Interpreter Classification</u>, (CONSENT)

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Hospital Senior Medical Interpreter with the salary range as indicated in Attachment A effective July 13, 2024;
- b. Amend the FY 2023-24 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8350-Appropriation Unit NMC001) to reallocate two (2) Hospital Medical Interpreter positions to two (2) Hospital Senior Medical Interpreter positions as indicated in Attachment A effective July 13, 2024;
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8j. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Ventana Faculty Medical Associates</u>, (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (July 1, 2024 to June 30, 2025) for a revised full agreement term of November 1, 2020 to June 30, 2025, and adding \$300,000 for a revised not to exceed amount of \$1,200,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$1,250,000.

8k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cardiopulmonary Associates Medical Group (CPA), (CONSENT)

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his

designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of July 1, 2018 to June 30, 2026, but with no change to the aggregate not to exceed amount of \$600,000; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to the agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

81. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Central Coast Nephrology</u>, (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services July 1, 2024 to June 30, 2027 for an amount not to exceed \$1,050,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$105,000) of the original contract amount and do not increase the total contract amount above \$1,155,000.

8m. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with CEP America-California, d.b.a Vituity, (CONSENT)</u>

- Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-13218) with CEP America-California, d.b.a. Vituity to provide emergency medicine services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of July 2016 to June 30, 2026, adding \$4,400,000, for a revised amount not to exceed \$18,426,277 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$301,266) of the original contract amount and do not increase the total contract amount above \$18,727,543.

8n. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Monterey County Eye Associates, Inc., (CONSENT)</u>

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14310) with Monterey County Eye Associates, Inc. to provide ophthalmology call coverage services extending the term by twelve months (July 1, 2024 to June 30, 2025), for a revised full agreement term of June 1, 2019 to June 30 2025, and adding \$289,132 for a revised not to exceed amount of \$1,625,406 in the aggregate; aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$54,600) of the original contract amount and do not increase the total contract amount above \$1,680,006.

80. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Joel Weinstein MD</u>, (CONSENT)

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his

designee to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services for the period July 1, 2024 to June 30, 2026 for an amount not to exceed \$800,000 in the aggregate; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

8p. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Foley & Lardner, LLP, (CONSENT)</u>

- Authorize the County Counsel to execute an Amendment No. 2 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding one year for a revised full term of July 1, 2021, through June 30, 2026, and adding \$300,000 for a revised total agreement amount not to exceed \$1,100,000; and
- b. Authorize the County Counsel to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the agreement amount, for a revise total agreement amount of \$1,180,000, and do not significantly change the scope of work.

8q. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Best Best & Krieger, LLP, (CONSENT)</u>

- Authorize the County Counsel to execute amendment No. 6 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$250,000 for a total revised agreement amount of \$725,000 \$715,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$733,000 \$723,000.

8r. * <u>Approve for Submission to the Monterey County Board of Supervisors the Following</u> <u>Agreement with Monterey County Fair, (CONSENT)</u>

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a non-standard sponsorship agreement with the 7th District Agricultural Association dba Monterey County Fair, designating NMC as an Official Sponsor of the annual Monterey County Fair scheduled August 29, 2024 through September 2, 2024 for an amount not to exceed \$5,000.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8r, with the changes made to item 8q, moved by Simon Salinas, seconded by Marcia Atkinson, and approved unanimously.

- 9. <u>Accept Oral Report from Natividad Chief Financial Officer</u> Daniel Leon, CFO
 - a. April 2024 YTD Financial Reports

MOTION: Motion to accept the April 2024 Financial Report, moved by Simon Salinas, seconded by Manuel Osorio, and approved unanimously.

- 10. <u>Receive Oral Report from Natividad Chief Executive Officer</u> Dr. Charles Harris, CEO
- **11.** <u>**Receive Oral Report from Governance and Nominating Committee** Simon Salinas, Committee Chair</u>
- Receive Oral Report from Natividad Chief of Staff Dr. Marc Tunzi, COS
 a. 3rd Year Resident Dr. Joel Marshall

13. Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO

14. <u>Closed Session Public Comment</u>

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

- 15. <u>Closed Session under Government Code Section 54950</u>
 - Pursuant to Health and Safety Code Section 54957.6, the Board will receive an update: Designated representatives: Janine Bouyea
 Employee Organization(s): Unit U (Physicians), Unit(s) J, F, H, K Service Employees
 International Union – Local 521
 - b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

16. <u>Accept and approve May 2024 Credentials Report from Medical Staff Office relating to</u> <u>appointment of medical staff and allied health professionals.</u>

MOTION: Motion to accept the report on May 2024 Credentials Report, moved by Manuel Osorio, seconded by Simon Salinas, and approved unanimously.

Adjournment: With no other business before the Board, the meeting was adjourned at 10:53 am

Recorded by Noemi Breig

MONTEREY COUNTY BOARD OF SUPERVISORS

Advanced Gastroenterology of Monterey County Fifth Amendment

TITLE:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of August 1, 2019 to September 30, 2025, and adding \$750,000 for a revised total not to exceed amount of \$4,000,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$4,065,000.

<u>RECOMMENDATION</u>:

It is recommended that the Board of Supervisors:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of August 1, 2019 to September 30, 2025, and adding \$750,000 for a revised total not to exceed amount of \$4,000,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$4,065,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of hospitalized patients as well as patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology, disorders and diseases that affect the digestive system. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board-certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic. NMC wishes to amend the agreement so that Dr. Tabbaa can continue to provide the services without interruption. Advanced Gastroenterology of Monterey County is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment is scheduled to be reviewed by Natividad Medical Center's Finance Committee and Board of Trustees on July 19, 2024, after the Board of Supervisors' consideration of this Amendment at its July 9, 2024 meeting. Seeking Board of Supervisors approval first was necessary in order to prevent a gap in services.

FINANCING:

The cost of this Amendment is \$750,000. The total cost of this Agreement is \$4,000,000 for the period August 1, 2019 to September 30, 2025. \$650,000 is included in the Fiscal Year 2024/2025 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

Economic Development
 Administration
 Health and Human Services
 Infrastructure
 Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachments: Fifth Amendment Fourth Amendment Third Amendment Second Amendment First Amendment Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

Mohamed Kerala Serio, M.D. Seventh Amendment

TITLE:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Seventh Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of July 1, 2017 to September 30, 2025, and adding \$712,000 for a revised total not to exceed amount of \$5,032,000 in the aggregate; and

b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$5,154,000.

<u>RECOMMENDATION</u>:

It is recommended that the Board of Supervisors:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Seventh Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by fourteen months (August 1, 2024 to September 30, 2025) for a revised full agreement term of July 1, 2017 to September 30, 2025, and adding \$712,000 for a revised total not to exceed amount of \$5,032,000 in the aggregate; and

b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$5,154,000.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC wishes to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption. Dr. Serio is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment is scheduled to be reviewed by Natividad Medical Center's Finance Committee and Board of Trustees on July 19, 2024, after the Board of Supervisors' consideration of this Amendment at its July 9, 2024 meeting. Seeking Board of Supervisors approval first was necessary in order to prevent a gap in services.

FINANCING:

The cost of this Amendment is \$712,000. The total cost for this Agreement is \$5,032,000 (for the period July 1, 2017 to September 30, 2025. \$610,000 is included in the Fiscal Year 2024/2025. Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ___ Economic Development
- _____ Administration
- X Health and Human Services
- ___ Infrastructure
- ____ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachments: Seventh Amendment Sixth Amendment Fifth Amendment Fourth Amendment Third Amendment Second Amendment First Amendment Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Professional Research Consultants, Inc. Amendment No. 1 Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training and consulting services, extending the agreement an additional thirty-eight (38) month period (November 1, 2024 through December 31, 2027) for a revised full agreement term of November 1, 2023 through December 31, 2027), and adding \$320,000 for a revised total agreement amount not to exceed \$385,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training and consulting services, extending the agreement an additional thirty-eight (38) month period (November 1, 2024 through December 31, 2027) for a revised full agreement term of November 1, 2023 through December 31, 2027), and adding \$320,000 for a revised total agreement amount not to exceed \$385,000.

SUMMARY/DISCUSSION:

Professional Research Consultation for the Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey offers multifaceted advantages. Firstly, it ensures meticulous adherence to survey protocols and guidelines, optimizing data accuracy and reliability. Expert consultants provide invaluable insights into survey design, administration, and interpretation, enhancing the overall quality of research outcomes. Additionally, their proficiency facilitates efficient identification of areas for improvement within healthcare facilities, enabling tailored interventions to enhance patient experience and satisfaction. Moreover, by leveraging their expertise, organizations can streamline survey implementation processes, saving time and resources while maximizing the utility of HCAHPS data for informed decision-making and quality improvement initiatives. Ultimately, professional research consultation empowers healthcare institutions to elevate patient care standards and foster a culture of continuous improvement.

Professional Research Consultations will be utilizing phone calls for survey responses. Utilizing phone calls for the Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey can significantly enhance response rates by providing a convenient and accessible means for patients to participate. By reaching out directly to individuals, healthcare facilities can engage a broader demographic and encourage higher levels of feedback, thereby ensuring a more representative and comprehensive understanding of patient experiences.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 19, 2024.

FINANCING:

The cost for this amendment No. 1 is \$320,000 of which \$74,120.00 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6383.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad Medical Center diligently adheres to the mandatory Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) reporting requirements set forth by the Centers for Medicare & Medicaid Services (CMS). This commitment ensures transparency and accountability in delivering high-quality patient care, as well as facilitates benchmarking against national standards to drive continuous improvement initiatives. By meeting CMS's rigorous reporting standards, Natividad reaffirms its dedication to enhancing patient satisfaction and optimizing healthcare outcomes.

Professional Research Consultants is an enterprise solution that supports Natividad Medical Centers journey toward clinical excellence and guide our transformation to a patient-centered, safety-focused, learning organization.

Economic Development
X_Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Tammy Perez, Director of Quality, 783-2512 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments: Professional Research Consultant, Inc. Amendment 1 Professional Research Consultant, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective August 24, 2024;

b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8340-Appropriation Unit NMC001) to add one (1) Management Analyst II position and reallocate two (2) Administrative Services Assistant positions and one (1) Health Information Management Coder II position to three (3) Trauma Registrar positions as indicated in Attachment A effective August 24, 2024; and

c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective August 24, 2024;

b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8340-Appropriation Unit NMC001) to add one (1) Management Analyst II position and reallocate two (2) Administrative Services Assistant positions and one (1) Health Information Management Coder II position to three (3) Trauma Registrar positions as indicated in Attachment A effective August 24, 2024; and

c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) completed a classification and base wage compensation study of the Trauma Registrar recommend base wage salary aligned with available market data.

The American College of Surgeons (ACS) requires NMC to employ qualified Trauma Registrars to maintain its Level II Trauma designation. NMC has utilized generic classifications to staff this position and has recently experienced recruitment and retention difficulty as the market for qualified talent has become more competitive over the last year. In order to stay competitive and maintain the trauma designation, a classification with a unique salary string is required.

To establish the salary range for the new classification, NMC completed a base wage compensation study and found that the job duties, responsibilities and certifications of a Trauma Registrar position were matched to two (2) of the six (6) hospital comparable agencies: Alameda Highland Hospital and Santa Clara Valley Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Contra Costa Regional Medical Center, San Mateo Medical Center, Salinas Valley Health, Hazel Hawkins Hospital or in the Allied for Health compensation report. In accordance with the compensation philosophy as it applies to hospital specific classifications, internal comparisons were utilized in the absence of sufficient external data comparisons. The base wage compensation survey mean at top monthly step is approximately \$9,075.

The County Compensation Philosophy requires a minimum of three (3) benchmark classification matches with our comparable agencies in order to provide sufficient data for analyzing and determining a base wage comparison. As a result, there is sufficient data to help support creating the new classification of Trauma Registrar with a top monthly salary of approximately \$9,075.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to create the new classification of Trauma Registrar with the respective salary and reallocate three (3) positions, one vacant/one filled Administrative Services Assistant and one vacant Health Information Management Coder II position to three (3) Trauma Registrar positions. Additionally, the addition of one (1) Management Analyst II position is requested to perform the duties required to support the Trauma Services Department.

OTHER AGENCY INVOLVEMENT:

The Monterey County Office of County Counsel has reviewed this recommendation. In addition, the Service Employees International Union (SEIU) Local 521 has been provided notice of these recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled/3.0 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$149,240 and then \$160,592 annually thereafter. The funding for personnel costs is provided by Natividad Medical Center's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

Economic Development X Administration Health & Human Services Infrastructure Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701 Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments: Attachment A Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding & Consulting Amendment No. 7 Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for U.S.-based remote medical record coding and consulting services with no change to the term of Agreement (August 22, 2016 through August 21, 2024) and adding \$700,000 for a revised total agreement amount not to exceed \$5,005,000.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for U.S.-based remote medical record coding and consulting services with no change to the term of Agreement (August 22, 2016 through August 21, 2024) and adding \$700,000 for a revised total agreement amount not to exceed \$5,005,000.

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), APC-DRG Review and Auditing, HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services, the appending of charges for emergency services and coding support for outpatient clinical services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, and recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad Medical Center recognizes with the increased volume of emergency/labor delivery emergency, trauma encounters, outpatient and inpatient, the level of complexity with accurate coding of these services; as well as the on-going difficulties with recruitment and retaining of qualified credentialed candidates we are not capable of meeting the management's level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 19, 2024.

FINANCING:

The cost for this amendment No. 7 is \$700,000 of which \$550,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad Medical Center with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- Economic Development
 Administration
 X Health and Human Services
- \underline{X} Health and Human Serv
- ____Infrastructure
- ___ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Healthcare Coding and Consulting Services, LLC Amendment 7 Healthcare Coding and Consulting Services, LLC Amendment 6 Healthcare Coding and Consulting Services, LLC Amendment 5 Healthcare Coding and Consulting Services, LLC Amendment 4 Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3 Healthcare Coding and Consulting Services, LLC Amendment 2 Healthcare Coding and Consulting Services, LLC Amendment 1 Healthcare Coding and Consulting Services, LLC Amendment 1 Healthcare Coding and Consulting Services, LLC Amendment 1

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding & Consulting Services, LLC New Agreement Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Healthcare Coding & Consulting Services, LLC for U.S. based remote medical record coding and consulting services at NMC for an amount not to exceed \$600,000 with an agreement term August 22, 2024 through August 21, 2026.

b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$60,000) of the original cost of the agreement, for total contract liability of (\$660,000).

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Healthcare Coding & Consulting Services, LLC for U.S. based remote medical record coding and consulting services at NMC for an amount not to exceed \$600,000 with an agreement term August 22, 2024 through August 21, 2026.

b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$60,000) of the original cost of the agreement, for total contract liability of (\$660,000).

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), APC-DRG Review and Auditing, HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services, the appending of charges for emergency services and coding support for outpatient clinical services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, and recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad Medical Center recognizes with the increased volume of emergency/labor delivery emergency, trauma encounters, outpatient and inpatient, the level of complexity with accurate coding of these services; as well as the on-going difficulties with recruitment and retaining of qualified credentialed candidates we are not capable of meeting the management's level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 19, 2024.

FINANCING:

The cost for this agreement is \$600,000 of which \$300,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600- 6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad Medical Center with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

Economic Development

____ Administration

X Health and Human Services

___ Infrastructure

____ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments: Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Universal Protection Services LP dba Allied Universal Security Services Renewal & Amendment 3 Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2021 through June 30, 2026, and adding \$3,907,029 for a revised total agreement amount not to exceed \$10,207,029.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2021 through June 30, 2026, and adding \$3,907,029 for a revised total agreement amount not to exceed \$10,207,029.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) is a 172 licensed bed acute care hospital in Salinas CA that is owned and operated by the County of Monterey. Security guard and patrol services is a very important and necessary part of hospital operations. Security at NMC is active 24/7 with designated posts with officers stationed at various locations throughout the hospital. Due to the unique environment of working in a hospital setting, NMC requires that all officers become AVADE (Awareness Vigilance Avoidance Defense Escape) certified, and medically cleared. Additionally, other stand-out responsibilities that NMC expects its selected security guard and patrol service vendor to adhere to include but are not limited to the following:

- Have continuity, coordination, control, and consistency that delivers security and protection to the NMC buildings and Campus.
- Receive uninterrupted security guard services, in which appropriate security levels are maintained at all times without interruption.
- Be able to promptly receive additional officers as requested.
- Provide property inspections and vehicle patrol.
- Provide an on-site manager to monitor and manage the guards and patrolmen daily.
- Respond to emergency codes and alarms.
- Provide video surveillance and monitoring.
- Provide daily activity and incident log reports to the Director of Engineering & Safety

Guard services being deemed necessary include security guard manned entry ways into the hospital such as the Emergency department, a manned presence within the Emergency department unit, manned unit in the Mental Health department, and a 24/7 manned security dispatch (watching cameras). In addition to the needed manned posts there are many situations where leadership (HAN)

29

will need to call an additional guard to assist with a 1to1 (aggressive patient), this dynamic also alters the cost of security needs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 19, 2024.

FINANCING:

The cost for this amendment No. 3 is \$3,907,029.00 which will be reflected in the adopted budget for FY 2024-25. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- ___ Economic Development
- ____Administration
- ____Health and Human Services
- ___ Infrastructure
- X Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments: Allied Universal Security Services Renewal & Amendment 3 Allied Universal Security Services Amendment 2 Allied Universal Security Services Amendment 1 Allied Universal Security Services Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Clinical Informatics Manager with the salary range as indicated in Attachment A effective August 24, 2024;

b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8351-Appropriation Unit NMC001) to reallocate one (1) Nursing Services Unit Manager position to one (1) Clinical Informatics Manager position as indicated in Attachment A effective August 24, 2024; and

c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Clinical Informatics Manager with the salary range as indicated in Attachment A effective August 24, 2024;

b. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8351-Appropriation Unit NMC001) to reallocate one (1) Nursing Services Unit Manager position to one (1) Clinical Informatics Manager position as indicated in Attachment A effective August 24, 2024; and

c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) completed a classification and base wage compensation study of the Clinical Informatics Manager position and recommend the creation of this new classification with a base wage salary aligned with available market data.

The Information Technology department has been organizing teams of clinical professionals to perform as information technology experts and liaisons to ensure the required electronic health record/electronic medical record (EHR/EMR) functions appropriately for all the clinicians that access the system as part of the care team. NMC has utilized a generic classification to staff this position since NMC transitioned to electronic medical records prior to the availability of sufficient market data to create a managerial classification.

To establish the salary range for the new classification, NMC completed a base wage compensation study and found that the job duties, responsibilities and certifications of a Clinical Informatics Manager position were matched to three (3) of the six (6) hospital comparable agencies: Alameda Highland Hospital, Contra Costa Regional Medical Center and San Mateo Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Hazel Hawkins Hospital, Salinas Valley Health or Santa Clara Valley Medical Center. The base wage compensation survey mean at top monthly step is approximately \$18,173.

The County Compensation Philosophy requires a minimum of three (3) benchmark classification matches with our comparable agencies in order to provide sufficient data for analyzing and determining a base wage comparison. As a result, there is sufficient data to help support creating the new classification of Clinical Informatics Manager with a top monthly salary of approximately \$18,173.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to create the new classification of Clinical Informatics Manager with the respective salary and reallocate one (1) filled Nursing Services Unit Manager position to one (1) Clinical Informatics Manager position.

OTHER AGENCY INVOLVEMENT:

The Monterey County Office of County Counsel has reviewed this recommendation. In addition, the County Employee Management Association (CEMA) has been provided notice of these recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$3,201 and then \$3,468 annually thereafter. The funding for personnel costs is provided by Natividad Medical Center's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

Economic Development X Administration Health & Human Services Infrastructure Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701 Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments: Attachment A Resolution



FINANCIAL STATEMENTS

MAY 31, 2024

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06/25/24



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FINANCIAL STATEMENTS

MAY 31, 2024

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6/25/2024
NATIVIDAD STATISTICAL REPORT May 31, 2024

		Month-Te	o-Date					Year-To-	-Date	
	03-24	04-24	05-24	Budget			Budget	Current	Prior Yr	%
1		111			PT DAYS BY SERVICE	STAFFED BEDS				CY/PY
1	199	179	171	206	NICU	15	2,236	2,471	2,194	12.63%
2	1,781	1,841	2,012	1,982	Med/Surg	57	21,483	21,092	21,609	-2.39%
3	161	147	215	205	ICU	10	2,221	2,134	2,166	-1.48%
4	90	70	109	106	Peds	12	1,153	958	1,113	-13.93%
5	805	798	826	776	Acute Rehab	28	8,412	8,549	8,639	-1.04%
6 _	337	326	295	298	OB/Gyn	27	3,235	3,445	3,303	4.30%
7	3,373	3,361	3,628	3,574	TOTAL ACUTE	149	38,740	38,649	39,024	-0.96%
в —	510	446	496	270	Psychiatric	19	2,923	5,032	3,346	50.39%
9	3,883	3,807	4,124	3,844	TOTAL DAYS	168	41,663	43,681	42,370	3.09%
10	283	313	326	300	Nursery	18	3,253	3,312	3,220	2.86%
					AVERAGE DAILY CENS					
11	82.8	85.4	90.4	90.3	Acute	121	90.3	89.6	90.7	-1.21%
12	26.0	26.6	26.6	25.0	Acute Rehab	28	25.0	25.4	25.8	-1.55%
13	16.5	14.9	16.0	8.7	Psychiatric	19	8.7	15.0	10.0	50.00%
14	125.3	126.9	133.0	124.0	TOTAL	168	124.0	130.0	126.5	2.77%
15	9.1	10.4	10.5	9.7	Nursery	18	9.7	9.9	9.6	3.13%
	Service of the	-			PERCENTAGE OF OCC	JPANCY				
16	68.4%	70.6%	74.7%	74.6%	Acute		74.6%	74.0%	75.0%	-1.2%
17	92.9%	95.0%	95.0%	89.3%	Acute Rehab		89.3%	90.7%	92.1%	-1.6%
							45.8%	78.9%	52.6%	50.0%
18	86.8%	78.4%	84.2%	45.8%	Psychiatric	-	73.8%	77.4%	75.3%	2.8%
19	74.6%	75.5%	79.2%	73.8%	TOTAL	-				
20	50.6%	57.8%	58.3%	53.9%	Nursery		53.9%	55.0%	53.3%	3.1%
	See.				ADMISSIONS					
21	693	709	695	642	Acute		6,955	7,407	7,095	4.40%
22	63	62	62	57	Acute Rehab		622	654	642	1.87%
23	53	73	54	43	Psychiatric		468	589	478	23.22%
24	809	844	811	742	TOTAL	-	8,045	8,650	8,215	5.30%
25	186	208	199	185	Nursery		2,004	2,075	1,992	4.17%
26	194	217	208	189	Deliveries		2,050	2,174	2,144	1.40%
				1.018	DISCHARGES					
27	660	678	685	620	Acute		6,720	7,060	6,814	3.61%
28	61	60	63	58	Acute Rehab		625	654	645	1.40%
29	56	69	56	42	Psychiatric		460	589	469	25.59%
30	777	807	804	720	TOTAL		7,805	8,303	7,928	4.73%
31	164	187	188	172	Nursery		1,866	1,893	1,859	1.83%
-		1.1	100	1. 1. 1. 1. 1.	AVERAGE LENGTH OF	STAY				1.15° 2.
=						Lablash		5.0	5.0	2.059/
32	4.8	4.5	5.1	5.2	Acute(Hospital wide n	o babies)	5.2	5.0	5.2	-3.85%
33	12.8	12.9	13.3	13.5	Acute Rehab		13.5	13.1	13.5	-2.96%
34	2.6	2.5	2.3	2.6	OB/Gyn		2.6	2.6	2.6	0.00%
35	9.6	6.1	9.2	6.2	Psychiatric		6.2	8.5	7.0	21.43%
36	1.5	1.5	1.6	1.6	Nursery		1.6	1.6	1.6	0.00%
-	100		-	16	OUTPATIENT VISITS					and the second second
37	5,067	4,970	5,270	5,084	Emergency Room		55,105	55,805	54,535	2.33%
38	437	449	415	404	ER Admits		4,375	4,626	5,929	-21.98%
39	54.0%	53.2%	51.2%		ER Admits as a % of A	dmissions	54.4%	53.5%	72.2%	-25.90%
40	7,271	7,509	7,685	6,019	Clinic Visits		65,240	74,120	66,471	11.51%
T.	1.9.10				ANCILLARY PROCEDU	RES BILLED				
41	57,602	54,918	56,528	54,320	Lab Tests		588,757	612,393	596,263	2.71%
42	4,587	4,589	5,019	3,974	Radiology Procedures	i	43,075	49,877	43,577	14.46%
43	288	251	255	272	MRI Procedures		2,950	2,718	2,750	-1.16%
44	130	140	154	106	Nuclear Med Procedu	res	1,152	1,220	1,128	8.16%
45	1,423	1,363	1,362	1,238	Ultrasound Procedure	s	13, <mark>41</mark> 9	14,597	13,935	4.75%
46	2,616	2,464	2,950	2,018	CT Scans		21,870	28,245	21,320	32.48%
47	388	415	477	367	Surgeries		3,981	4,665	4,073	14.53%
									7 63	0.400/
48	7.68	7.43	7.33	7.56	FTE'S PER AOB		7.56	7.37	7.53	-2.12%
49	1,402.5	1,412.1	1,443.8	1,349.7	TOTAL PAID FTE'S		1,349.7	1,403.1	1,371.7	2.29%
50	5,656	5,698	6,106	5,531	ADJUSTED PATIENT D	AYS	59,953	63,936	61,048	4.73%

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED FOR FY2024

	62- IUI.	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FE8-24	MAR-24	APR-24	MAY-24	JUN-24	Ę
REVENUE													
Patient Revenue:													
Inpatient	75,825,124	B1,181,440	75,600,355	84,990,765	76,534,937	82,070,923	77,660,888	72,610,591	78,214,954	75,213,393	82,000,735		861,904,106
Pro Fees	4,930,938	5,547,977	6,135,11B	6,498,508	5,846,986	4,720,352	6,399,055	6,673,901	8,451,923	6,129,281	5,945,156		67,279,195
Outpatient	36,720,170	39,152,144	39,736,950	41,449,259	40,190,023	36,033,165	38,399,344	35,931,604	39,502,770	40,408,905	190,204,294,544	3	430,852,884
Total Patient Revenue	111,476,232	125,881,561	121,472,423	132,938,532	122,5/1,946	122,824,440	122,959,251	116,216,095	4Ca'847'a71	B/C'IC/'IZI	100,2U4,404	•	1, apu, u4a, 104
Contractual Deductions	A9 537 030	94 105 959	91 652 157	101 057 942	92 694 258	94 299 536	93.216.687	90.853.362	99.147.527	94.587.780	98.576.508		1.039.728.745
Cultimerual Deutonials Rad Daht	3 902 355	4 451 253	3 433 866	3.200.210	2.924.570	2,103,918	2.933.334	583.772	1.597,181	451.854	4,399,414		29,981,728
Unable to Pav	32,434	16,002	100.784	104.233	169,465	57,622	13,981	49,231	74,390	114,037	147,467		879,647
Total Contractual Discounts	93.471.819	98,573,214	95,186,807	104,362,384	95,788,293	96,461,076	96,164,002	91,488,366	100,819,098	95,153,671	103,123,389	6	1,070,590,119
Net Patient Revenue	24.004.414	27.308.347	26.285.616	28,576,148	26,783,653	26,363,364	26,295,285	24,729,730	25,430,556	26,597,908	27,081,045		289,456,065
As a percent of Gross Revenue	20.43%	21,69%	21,64%	21,50%	21.85%	21.46%	21.47%	21.28%	20.14%	21.85%	20.80%	0'00%	21,28%
Total Government Funding	7,172,655	7,172,655	7,733,219	7,672,655	7,672,655	7,672,655	7,672,656	7,672,655	8,732,925	1,672,067	1,672,067		84,518,864
Other Operating Revenue:													
Rent Income	126.949	118.418	122.684	122.684	122.684	122,684	122,684	122,684	122,684	122,684	122,684		1,349,521
Interest Income	563.942	563,396	563.942	563,942	563,942	578,011	563,942	563,942	444,000	727,797	637,762		6,334,618
NMF Contribution	60,000	60,000	60,000	000'06	67,500	67,500	336,037	75,030	75,030	75,030	75,030		1,041,157
Other Income	462,213	475,332	401,705	335,474	461,827	532,041	423,752	435,485	405,172	391,421	1,064,560		5,388,984
Total Other Operating Revenue	1,213,104	1,217,147	1,148,331	1,112,100	1,215,952	1,300,236	1,446,415	1,197,141	1,046,886	1,316,932	1,900,036		14,114,280
TOTAL REVENUE	32.390.173	35.698.149	35,167,166	37,360,903	35,672,261	35,336,255	35,414,357	33,599,526	35,210,367	35,586,907	36,653,147		368,089,209
					-								
EXPENSE			200 101 01				000 011 01	10, 700, 005		10 606 766	310 001 00		101 101 310
Salaries, Wages & Banefits	18,420,876	19,260,639	19,435,892	19,785,987	19,349,099	19,688,296 a42 275	19,412,622	19,792,605 740,002	699'807'07	731 971	CI.5.795,UZ		212,424,481
Registry	1/9/800/1	968,UU9	940'907 5 404 644	696,3UU	ZAC'I.ZD	6 4 3 2 2 0 4 0	900'018	7 10,303 F 255 080	100,401	170,121	5 530 755		5 201,212 58 885 353
Privackesidents avvia & contract rees	4,934,334	100'001'0	2,431,014	0/02021C	0, 142, 042	3,120,010	3 460 R40	2,333,000 2 DB1 841	3 492 5RG	3 596 043	3 A71 268		38 033 613
Pulci idaed del vices Sumijes	2,811,489	3 204 107	3 085 841	3.514.114	3.570.515	3.461.198	3.232.346	3.268.453	3.047.827	3.600.266	3.477.822		36,273,979
Insurance	408.031	408,857	408.444	389.519	533,878	424,399	423,489	428,544	425,184	423,489	428,024		4,701,856
Utilities and Telephone	390,173	379,992	430,712	408,583	331,107	377,075	359,257	339,141	312,615	291,998	354,101		3,974,754
Interest Expense	37,914	37,914	37,914	21,234	21,234	21,234	21,234	21,234	21,234	21,234	21,234		283,615
Depreciation & Amortization	1,042,305	998,590	1,004,521	1,073,360	1,026,709	1,027,572	1,018,847	1,059,752	1,013,674	1,022,462	1,016,722		11,304,514
Other Operating Expense	461,297	691,908	446,204	569,987	558,594	478,019	518,536	670,965	561,135	584,867	443,330		5,984,842
TOTAL EXPENSE	32,625,344	34,298,137	34,698,544	35,740,167	34,893,657	34,960,049	35,120,858	34,728,517	35,438,432	35,340,521	36,289,992		384,134,217
NET INCOME(LOSS)	(235,172)	1,400,012	468,622	1,620,735	778,604	376,206	293,498	(1,128,991)	(228,065)	246,386	363,156		3,954,992
Normalization for Extraordinary Items													
State One Time Grant	3	×	*		8	8							X
Kaiser Settlement	9	9	æ	3	8	8							
American Rescue Plan (ARPA) Rural Fund	,		,			•							
Comilor Circl / 10 Decoração	E A	c)	6 A	ε,		1							
						8 (3	â	9	9			
Total Extraordinary Items													
NET INCOME BEFORE Extraordinary Items	\$ (235,172) \$	(235,172) \$ 1,400,012	\$ 468,622 (\$ 1,620,735	\$ 778,604	\$ 376,206 \$		293,498 \$ (1,128,991) \$	\$ (228,065) \$	\$ 246,386 \$	\$ 363,156 \$	3	\$ 3,954,992
CAPITAL CONTRIBUTIONS													

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6/25/2024

\$ 3,954,992

363,156 \$

376,206 \$ 293,498 \$ (1,128,991) \$ (228,065) \$ 246,386 \$

\$ (235,172) \$ 1,400,012 \$ 468,622 \$ 1,620,735 \$ 778,604 \$

CHANGE IN NET ASSETS

County Contribution

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l		CURRENT MONTH	MONTH				YEAR -TO -DATE	DATE		
	Actual	Budget	<u>Variance fav. (unfav)</u> \$ VAR. % VA	(unfav) % VAR		Actual	Budget	<u>Variance fav. (unfav)</u> \$ VAR. % VA	<u>(unfav)</u> % VAR	Prior Yr
I					REVENUE					
					Patient Revenue:					
۲-	82,000,735	\$ 78,774,497	\$ 3,226,238	4.1	Inpatient	\$ 861,904,106	\$ 853,813,943	\$ 8,090,163	0,9	\$ 842,326,681
2	5,945,156	6,626,638	(681,482)	(10.3)	Pro Fees	67,279,195	71,824,203	(4,545,008)	(6.3)	65,414,602
3	42,258,543	37,491,179	4,767,364	12.7	Outpatient	430,862,884	406,356,047	24,506,837	6,0	400,160,695
4	130,204,434	122,892,314	7,312,120	6.0	Total Patient Revenue	1,360,046,184	1,331,994,193	28,051,991	2.1	1,307,901,977
					Deductions from Revenue					
ç	98,576,508	94,065,885		(4.8)	Contractual Deductions	1,039,728,745	1,019,552,808	(20,175,937)	(2.0)	1,000,676,737
9	4,399,414	3,121,606	(1,277,808)	(40.9)	Bad Debt	29,981,728	33,834,181	3,852,454	11.4	27,777,080
2	147,467	84,587	(62,880)	(74.3)	Unable to Pay	879,647	916,812	37,165	4.1	1,615,031
~	103,123,389	97,272,078	(5,851,311)	(0.9)	Total Contractual Discounts	1,070,590,119	1,054,303,801	(16,286,318)	(1.5)	1,030,068,848
6	27,081,045	25,620,236	1,460,809	5.7	Net Patient Revenue	289,456,065	277,690,392	11,765,673	4.2	277,833,129
10	20.80%	20.85%			As a percent of Gross Revenue	21.28%	20.85%			21.24%
11	7,672,067	6,659,860	1,012,207	15.2	Total Government Funding	84,518,864	73,258,460	11,260,404	15.37	87,073,640
					Other Operating Revenue:				1	
12	122,684	126,917	(4,233)	(3.3)	Rent Income	1,349,521	1,396,087	(46,566)	(3.3)	1,356,167
<u>5</u>	637,762 37,000	245,833	391,929	159.4	Interest Income	6,334,618	2,704,163	3,630,455	134.3	3,/9/,451
<u>t</u> 1	1 064 660	000,000	050,61	3 4 4 4		101,140,1		101,107	0.10	000'000 V
ا و ا	1,000,000	440,900	1 005 200	141.0		14 111 200,004	4,043,074	339,110 4 En4 4E6	1.11	4,100,001
٩	acu,uue,r	9/3,500	986,920,1	C"/11	lotal Other Operating Revenue	14,114,280	3,010,124	4,504,150	40.9	070'91C'01
17	36,653,147	33,153,746	3,499,401	10.6	TOTAL REVENUE	388,089,209	360,558,976	27,530,233	7.6	375,425,394
					EXPENSE					
18	20,462,315	18,867,460	(1,594,855)	(8.5)	Salaries, Wages & Benefits	215,424,481	205,398,923	(10,025,558)	(4.9)	194,872,278
19	684,421	776,506	92,085	11.9	Registry	9,267,212	8,416,322	(850,890)	(10.1)	20,248,310
20	5,530,755	5,133,148	(397,607)	(7.7)	Phys/Residents SWB & Contract Fees	58,885,352	56,098,607	(2,786,745)	(5.0)	55,094,682
21	3,871,268	2,863,523	(1,007,745)	(35.2)	Purchased Services	38,033,613	31,172,139	(6,861,474)	(22.0)	34,388,280
22	3,477,822	2,783,203	(694,619)	(25.0)	Supplies	36,273,979	30,166,318	(6,107,661)	(20.2)	32,771,267
23	428,024	372,870	(55,154)	(14.8)	Insurance	4,701,856	4,101,570	(600,286)	(14.6)	4,111,358
24	354,101	408,933	54,832	13.4	Utilities and Telephone	3,974,754	4,432,302	457,548	10.3	4,011,436
25	21,234	50,194	28,960	57.7	Interest Expense	283,615	544,032	260,417	47.9	464,777
26	1,016,722	1,160,271	143,549	12.4	Depreciation & Amortization	11,304,514	12,575,843	1,2/1,329	10.1	11,804,925 5 205 357
28	36 280 002	32 R54 0R6	(202'G) (3 435 006)	(1.2)	Uner Uperaung Expense TOTAI EXDENSE	384 134 217	4,/4/,U05 357 653 122	(76.481.095)	(1.02)	5,306,737
1										
29	363,156	299,660	63,496	21.2	NET INCOME(LOSS)	3,954,992	2,905,854	1,049,138	36.1	12,351,344
30					CAPITAL CONTRIBUTIONS					
31	ł	·	ł	Ĩ		7	×	į	÷	
32	i.	- Air	1				((x	3	ŝ	9
33	ļ	,			County Contribution	7	5	d	d	16

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF MAY 31, 2024

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6/25/2024

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- CV CA 1 0 00	Actual									
θ	ctual		Varianc	Variance fav. (unfav)				Variance fav. (unfav)	<u>v. (unfav)</u>	
0		Budget	\$ VAR.	NA %	REVENUE	Actual	Budget	\$ VAR.	% VAR	Prior Yr
1	6,106	5,531	574	10.4%	ADJUSTED PATIENT DAYS	63,936	59,954	3,982	6.6%	61,046
1					Patient Revenue:					
004 00	13,430	\$ 14,241	\$ (811)	(5.7)	% Inpatient	\$ 13,481	\$ 14,241	\$ (760)	-5.3%	\$ 13,798
00 م 4 م			(224)		Pro Faes	1,052	1,198	(146)	(12.2)	1,072
م م 4	6,921	6,778	143		Outpatient	6,739	6,778	(39)	(0.6)	6,555
وں کی	21,325	22,217	(892)		Total Patient Revenue	21,272	22,217	(345)	(4.3)	21,425
9 9					Deductions from revenue				ļ	
9	16,145	17,006	861		Contractual Deductions	16,262	17,006	744	4.4	16,392
	721	564	(156)	(27.7)	Bad Debt	469	564	96	16.9	455
7	24	15	(6)		Unable to Pay	14	15	2	10.0	26
0	16,890	17,585			Total Contractual Discounts	16,745	17,585	840	4.8	16,874
D.	4.435	4.632			Net Patient Revenue	4,527	4,632	(104)	(2,3)	4,551
10	20,80%	20,85%			As a percent of Gross Revenue	21,28%	20.85%			21.24%
÷	1.257	1.204	53	4.4	Total Government Funding	1,322	1,222	100	8,2	1,426
					Other Operating Revenue:	;		ŝ	ŝ	ç
12	20	23	(8)		Rent Income	21	23	(2)	(8,4)	21
13	104	44	60	~	interest Income	66	45	54	1.911	7.9
14	12	11	.		NMF Contribution	16	1	۰ a	4/ 8	F
15	174	80	95		Other Income	84	81	6	42	
16	311	158	153	0,	Total Other Operating Revenue	221	160	60	37.7	172
17	6,003	5,994	თ	0.2	TOTAL REVENUE	6,070	6,014	56	00	6,150
					EXPENSE					
9	354	3 411	Ч	17	Salaries Wares & Benefits	3.369	3 426	57	1.7	3.192
61	112	140	28		Reaistry	145	140	(2)	(3.3)	332
00	906	928	22		Phys/Residents SWB & Contract Fees	921	936	15	1.6	903
21	634	518	(116)	0	Purchased Services	595	520	(75)	(14.4)	563
22	570	503	(99)		Supplies	567	503	(64)	(12.8)	537
23	70	67	(3)		Insurance	74	68	(5)	(7.5)	67
24	58	74	16	.,	Utilities and Telephone	62	74	12	15.9	66
25	ы	6	9	61.7	Interest Expense	4	0	5	51,1	80
26	167	210	43	.,	Depreciation & Amortization	177	210	33	15.7	193
27	73	62	7	83	Other Operating Expense	94	- 10	(14)	(18.2)	87
28	5,944	5,940	(4)	(0.1)	TOTAL EXPENSE	6,008	5,965	(43)	(0.7)	5,948
29	59	54	9	9.8	NET INCOME(LOSS)	62	48	13	27.6	202
30					CAPITAL CONTRIBUTIONS					
10	1	82		1			ě			
5 6		,		,				3	9	9
33	8	5 (*)		1.	County Contribution) 5	()	1	×	90) 1
34 \$	28	\$ 54	e9	10	% CHANGE IN NET ASSETS	\$ 62	48	\$ 13	27.6 %	\$ 202

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY

6/25/2024

NATIVIDAD BALANCE SHEET AS OF MAY 31, 2024

% CHG.	61.3 % (18.0) 23.6	(50.4) 4.2 37.6 26.6	1.7 (4.7) (4.1) (35.0)	0.0	9.6 (6.5) (6.6) (6.6) (6.1) (0.8) 0.8	(19.0) - (24.1) (23.3)	3 (73.2) 0.8
.TE INC/(DEC)	\$ 99,811,122 (5,500,000) 12,699,970	(26,500,518) 228,921 1,875,871 82,615,366	5,963,001 (10,991,243) (5,028,242) (77,339,401)	\$ 247,723	2,369,261 (1,021,729) (5,625,436) 242,355 5,176,875 1,141,327	(602,989) - (4,848,596) (4,848,595)	14,779,352 (10,824,360) 3,954,992 \$ 247,724
YEAR - TO - DATE ENDING	\$ 262,644,758 24,983,667 66,584,306	26,091,968 5,641,640 6,863,162 392,809,501	363,903,948 (245,490,947) 118,413,001 143,439,092	\$ 654,661,593	27,030,149 14,757,119 79,883,398 4,2483,398 4,2483,308 18,270,5566 144,186,837	2,553,001 13,364,949 15,927,950	490,591,814 3,954,992 494,546,806 \$ 654,661,593
BEGINNING	\$ 162,833,635 30,483,667 53,884,336	52,592,486 5,412,718 4,987,292 310,194,134	357,940,947 (234,499,704) 123,441,243 220,778,493	\$ 654,413,870	24,660,888 15,778,848 85,508,835 4,003,251 13,093,551 143,045,511	3,165,990 - 20,776,545	475,812,463 14,779,352 490,591,814 \$ 654,413,870
CURRENT ASSETS	CASH FUND AID ACCOUNTS RECEIVABLE NET	STATE/COUNTY RECEIVABLES INVENTORY PREPAID EXPENSE TOTAL CURRENT ASSETS	PROPERTY, PLANT & EQUIPMENT LESS: ACCUMULATED DEPRECIATION NET PROPERTY, PLANT& EQUIPMENT OTHER ASSETS	TOTAL ASSETS	CURRENT LIABILITIES ACCRUED PAYROLL ACCOUNTS PAYABLE MCARE/MEDICAL LIABILITIES CURRENT PORTION OF DEBT OTHER ACCRUALS TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES LT ACCRUED LIABILITIES UN EARNED CONTRIBUTIONS LONG TERM PORTION OF C.O.P'S TOTAL LONG TERM DEBT	FUND BALANCES ACCUMULATED FUND CHANGE IN NET ASSETS TOTAL FUND BALANCES TOTAL LIAB. & FUND BALANCES
% CHG.	2.3 % (2.0) 0.2	15.0 (1.4) (23.3) 1.8	0.1 (0.4) (0.5) (0.4)	6.0	8.4 20.8 (0.6) 7.2 3.9	(2.1) (0.3)	- 10.1 0.1
ONTH INC/(DEC)	\$ 5,942,096 (500,000) 103,070	3,410,230 (77,451) (2,079,361) 6,798,584	404,487 (1,016,722) (612,235) (508,776)	\$ 5,677,573	2,089,964 2,545,927 (500,000) 1,233,344 5,369,234	(54,817) - - -	363,156 363,156 363,156 \$5,677,573
CURRENT MONTH ENDING	\$ 262,644,758 24,983,667 66,584,306	26,091,968 5,641,640 6,863,162 392,809,501	363,903,948 (245,490,947) 118,413,001 143,439,092	\$ 654,661,593	27,030,149 14,757,119 79,883,398 4,245,606 18,270,565	2,563,001 - 13,364,949 15,927,950	490,591,814 3,954,992 494,546,806 \$ 654,661,593
BEGINNING	1 \$ 256,702,662 2 25,483,667 3 66,481,236	4 22,681,738 5 5,719,091 6 8,942,524 7 386,010,917	8 363,499,460 9 (244,474,225) 10 119,025,235 11 143,947,868	12 \$ 648,984,021	13 24,940,185 14 12,211,192 15 80,383,398 16 4,245,606 17 17,037,221 18 138,817,603	19 2,617,818 20 5,617,818 21 13,364,949 22 15,982,767	23 490,591,814 24 3,591,836 25 494,183,651 26 \$ 648,984,021

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6/25/2024

NATIVIDAD STATE AND COUNTY RECEIVABLES AS OF 5/31/24

BALANCE SHEET	Beg. Balance	Accruals	<u>Prior Years</u> Final Rec'n	IGTs Transferred Out	Received	<u>Er</u>	nd. Balance
Medi-Cal Waiver (DSH + SNCP)	1,224,882	13,108,330)	36,580,735	(52,665,240)	\$	(1,751,294)
Physician SPA	141	458,333	240,122		(173,021)	\$	525,434
Rate Range IGT-CCAH-	11,664,000	12,831,500)	13,178,534	(29,930,300)	\$	7,743,734
AB 915		3,501,993	5		(3,074,629)	\$	427,364
Medical GME	(#))	916,663	5	1,751,566	(3,409,446)	\$	(741,216)
Medical HPE	40,955	275,000)		(544,957)	\$	(229,003)
Family First-COVID 19	22,930	458,337	,		(597,156)	\$	(115,888)
SB1732	-	2,566,663	85,045		(2,910,146)	\$	(258,438)
Hospital Fee	(3)	916,663	}		(1,103,849)	\$	(187,189)
MCMC EPP	14,000,000	14,116,663	6	13,652,948	(33,782,999)	\$	7,986,612
MCMC QIP	24,000,000	31,166,663	6	21,906,674	(66,882,027)	\$	10,191,310
GOVERNMENT RECEIVABLES	50,952,764	80,316,808	325,167	87,070,457	(195,073,770)	\$	23,591,426
		8					
Accrued Donations	755,683	750,150)		(1,546,760)		(40,927)
Office Buildings	(43,583)	1,355,558	3		(1,327,559)	\$	(15,584)
Miscellaneous Receivable	53,622	1,156,660)		(1,377,767)		(167,485)
Probation		1,093,121			(984,472)	\$	108,649
UCSF & TOURO University	320	89,517	7		(74,150)	\$	15,367
Interest Accrued	2 4 53	6,585,983	3		(5,310,460)	\$	1,275,523
Health Department	200	1,808,002	2		(1,483,002)	\$	325,000
Watsonville	1,000,000					\$	1,000,000
OTHER RECEIVABLES	1,765,722	12,838,989) 7 /;	(12,104,169)	\$	2,500,543
_							
STATE/COUNTY RECEIVABLES	\$ 52,718,486	\$ 93,155,797	\$325,167	\$ 87,070,457	\$ (207,177,940)	\$	26,091,968

P&L	7 <u></u>	YTD MAY-24
Medi-Cal DSH /SNCP	\$	13,108,330
Physician SPA	\$	458,333
AB915	\$	3,501,993
SB 1732	\$	2,566,663
HPE	\$	275,000
Esperanza Care	\$	(2,291,674)
HD Residency Support	\$	(458,337)
MCMC EPP	\$	14,116,663
MCMC QIP	\$	31,166,663
Hospital Fee	\$	916,663
Medical GME	\$	916,663
CARES Act Fund Aid	\$	5,500,000
Family First C-19 Response-FMAP Enhance-	\$	458,337
Rate Range IGT-CCAH-	\$	12,831,500
Medicare Bi-Weekly Payment	\$	1,452,067
GOVERNMENT FUNDING INCOME	\$	84,518,864

NATIVIDAD STATEMENT OF CASH FLOWS AS OF MAY 31, 2024

	CURRENT MONTH		YE	AR - TO - DATE
	\$ 256,702,662	CASH AT BEGINNING OF PERIOD	\$	162,833,635
2		FROM OPERATIONS:		
3	363,156	NET INCOME/(LOSS)		3,954,992
	220	NET INCOME ADJ - PRIOR YEAR		
	1,016,722	DEPRECIATION/AMORT	\$	10,991,243
	1,379,877	SUBTOTAL		14,946,235
,		CHANGES IN WORKING CAPITAL:		
	(103,070)	ACCOUNTS RECEIVABLE		(12,699,970)
	500,000	FUND AID STIMULUS		5,500,000
	(3,410,230)	STATE/COUNTY RECEIVABLE		26,500,518
)	2,156,813	PREPAID EXPENSE & INVENTORY		(2,104,792)
	2,089,964	ACCRUED PAYROLL		2,369,261
	2,545,927	ACCOUNTS PAYABLE		(1,021,729)
	(500,000)	MCARE/MEDICAL LIABILITIES		(5,625,436)
	3 2	SHORT TERM DEBT		242,355
	1,233,344	ACCRUED LIABILITIES		5,176,875
r	4,512,747	NET (DECREASE)/INCREASE		18,337,083
		CAPITAL ADDITIONS:		
I	(404,487)	PP&E ADDITIONS		(5,963,001)
	18	NBV OF ASSETS DISPOSED		<u></u>
	12			(1 29)
	(404,487)	TOTAL CAPITAL (Use of Cash)		(5,963,001)
		FINANCING ACTIVITY:		
	(54,817)	LONG TERM BOND DEBT		(4,848,595)
	508,776	OTHER ASSETS		77,339,401
i		INVESTMENTS	-	
5	453,959	TOTAL FINANCING		72,490,806
7	5,942,096	INC./(DEC.) IN CASH BALANCE		99,811,122
	\$ 262,644,758	CASH BALANCE - END OF PERIOD	\$	262,644,758
3	\$ 202,044,758			

NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2024

	DDOT 14	ESTIMATE	Varia	nce to Budget
2	BDGT-24	FY2024	-	
Medi-Cal DSH Waiver	\$ 14,300,000	\$ 14,300,000	\$	-
Physician SPA	\$ 500,000	\$ 500,000		÷
EPP	15,400,000	\$ 15,400,000		-
QIP	28,000,000	\$ 34,000,000		6,000,000
AB915	3,820,000	\$ 3,820,000		-
SB1732	2,800,000	\$ 2,800,000		-
CCAH Rate Range	14,000,000	\$ 14,000,000		H
HPE	300,000	\$ 300,000		<u> </u>
Family First Corona Virus Response	500,000	\$ 500,000		-
Esperanza Care Outside Purchased Service	(2,500,000)	\$ (2,500,000)		-
HD Residency Support	(500,000)	\$ (500,000)		-
Medical GME	1,000,000	\$ 1,000,000		-
CARES Act Fund Aid	,	\$ 6,000,000		6,000,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,572,607		272,607
Provider Fee	 1,000,000	\$ 1,000,000		3
	\$ 79,920,000	\$ 92,192,607	\$	12,272,607

	NUL	ESTIMATE	Jun	260	125	135
	МАҮ	ACTUAL	May	263	127	135
	APR	ACTUAL	Apr	257	133	123
	MAR	ACTUAL	Mar	139	47	91
•	FEB	ACTUAL	Feb	118	50	69
, i	JAN	ACTUAL	Jan	123	56	67
¢ t	DEC	ACTUAL	Dec	151	58	93
	NON	ACTUAL	Nov	159	69	90
	OCT		Oct	158	76	82
	SEP	ACTUAL	Sep	144	67	77
•	AUG	ACTUAL	Aug	147.4	87.8	59.6
· · · · · · · · · · · · · · · · · · ·	JUL	ACTUAL	Inc	142.3	90.0	52.3
<u>wwwwwwwwwwwwwwwwwwwwwwwwwwwwwwwwwwwww</u>			Months	đř	BDGT	Variance

Cash Flow Performance Fiscal Year 2024 (in Millions)

AN Natividad Inspiring healthy lives.

6/25/2024

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NATIVIDAD CASH FORECAST FISCAL YEAR 2024

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ESTIMATE JUN	Total YTD
Beginning Balance	<u>162,833,635</u>	142,308,392	147,388,355	<u>143,606,166</u>	158,054,997	159,390,551	140,919,763	122,878,278	118,422,446	138,518,681	256,690,946	262,629,078	162,833,635
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	21,808,531	26,184,631	22,199,687	29,390,787	24,048,348	15 638 476	30,751,652	26,405,739	26,724,296	26,287,316	26,965,662	24,857,027	301,262,152
Provider Fee										29,930,300	1,103,849		1,103,849 29,930,300
RR IGT CCAH		83,251	267,896	10,480	82,092		66,473			41,811			552,001
Stimulus -Family First Response COVID19-		03,291	207,098	293,324	02,092	58,118	1,262,503			1,018,814			2,632,759
HPE			97,974	200,726			69,298		176,959	-,,-			544,957
Foundation Donations	494,657	40,685	68,272	15,045	43,054		395,194	150,307	23,067	14,901	162,312	60,000	1,467,495
Mcal Waiver FY 22-23/GPP	1	11,658,646			16,663,872			3,442,840		20 410 307			52,175,664
Fund Aid	1		500,000	500,000	500,000	500,000	500,000	500,000	1,500,000	500,000	500,000		5,500,000
5B1732	1		315,901					2,594,244				-	2,910,146
HEALTH DEPARTMENT RELMB		132,985		311,241	167,122		278,423		141,241		245,319	139,646	1,415,976
MCAL GME	388,091	501,055		1,093,751		774,612			651,937			651,937	4,061,383
AB915											3,074,629		3,074,629
Rent Income	23,345	23,345	321,362	93,696	144,672	122,184	123,184	115,684	122,684	116,184	115,184	123,592	1,445,114
Juvenile Hall									190,694	93,302	87,018		371,013
QIP				10 504 101					10 104 500	66,882,027			66,882,027 33,782,999
EPP			I'm ort	15,586,490					18,196,509				173,021
Phys SPA			173,021							82,098			82,098
FYE 6/30/21 Medicare Cost Report tentative settlemen									228,215	32,090			228,215
FVE 6/30/23 Medicare Cost Report tentative settlemen			_						FE0,619		642,800		642,800
CCAH Hospital Quality Incentive Program (HQIP) Final SNCP FY12-13											489,576		489,576
Final SNCP FY12-13 Final DSH CPE FY14-15												2,981,611	2,981,611
IGT Sub-Fund Transfer In/(Out)		6,206,776		10,710,273				48_261_199	13,262,181			-,	78,440,429
Fund 404 Transfer	-	897,959	55,034	68,048	12,779	100,720	25,140	63,865	141,554	63,173	163,644	1,801,004	3,392,939
Interest Income			50,004			1,705,349		1,440,461		1,913,285		737,499	5,796,594
Miscellaneous Revenue	269,493	1,398,558	687,981	432,981	401,620	360,214	857,718	305,135	561,838	362,704	436,426		6,074,669
Total Cash Receipts	22,984,117	47,127,890	24,687,128	58,706,842	42,063,559	19,259,672	34,329,586	83,279,495	61,921,174	147,716,221	33,986,418	31,352,315	607,414,417
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,337,656	8,848,094	9,830,316	14,066,528	9,211,616	17,834,249	16,797,988	10,625,072	8,884,185	8,745,490	7,856,645	9,507,829	130,545,668
Rate Range Assessment Fee CY22								1,870,676		1			1,870,676
Rate Range IGT CY22	0							11,114,825					11,114,825
Rate Range IGT CY21	1							193,033					193,033
IGT MEDICAL GME	325,968	86,140		332,488			342,267	1		342,267	322,436		11,796,864
GPP	7,552,884			10,377,786			5,387,552	11 ÷	13,262,181				36,580,403
PNPP SFY12-13	7,002,001	240,122											240,122
IGT EPP		6,206,776						7,446,172					13,652,948
		0,200,770						21,906,674					21,906,674
IGT QIP	11						1,603,047	21,908,074					1,603,047
GPP Transfer to HD/BH (3 FYs)							1,803,047					184,021	378,146
Building Lease / Rental Equipment	194,125							13,948,989				104,021	13,948,989
Unfunded Actuarial Liebility (UAL) Annual Allocation	-				4,541,347			13,940,909	441,454				4,982,801
COP Principal & Interest Payments	18,088,256	25,062,168	18,110,256	18,453,600	18,475,269	18,360,499	27,588,729	19,050,488	18.886,256	19,015,299	19,080,389	20,885,906	241,057,113
Payroll and Benefits Workers Comp Allocation	10,000,250	20,002,100	10,110,230	10,400,000	4,909,589	10,000,133		19,000,100	10,000,000				4,909,589
Property Insurance					1,476,025								1,476,025
Liability Insurance					1,839,738				-		-		1,839,738
COWCAP	4,933,569	21,561				-							4,955,130
Data Processing	1,010,147					1,103,120	220,583	220,583		441,114	220,686	297,516	3,513,747
Pension Fund Transfer to County	3,066,755	-											3,066,755
Capital Expenses Fund 404	1	897,959	55,034	68,048	12,779	100,720	25,140	63,885	141,554	63,173	163,644	1,801,004	3,392,939
Capital Expenditures		685,106	473,712	959,561	261,642	331,873	405,765	1,294,930	209,310	936,614	404,487	1,370,758	7,333,758
Total Cash Disbursements	43,509,360		28,469,318	44,258,011	40,728,006	37,730,460	52,371,071	87,735,326	41,824,939	29,543,956	28,048,286	34,047,033	520,358,990
Increase/(Decrease)	(20,525,243)) 5,079,963	(3,782,190)) 14,448,831	1,335,554	(18,470,788)	(18,041,485)	(4,455,831)	20,096,235	118,172,264	5,938,132	(2,694,718)	87,055,427
Ending Cash Fund 451	142,308,392	147,388,355	143,606,166	158,054,997	159,390,551	140,919,763	122,878,278	118,422,446	138,518,681	256,690,946	262,629,078	259,934,360	249,889,063
(+) Cash In Transit						10,177,223							
(+)Petty Cash and CC	16,984	8,361	9,913	10,341	22,659	9,326	9,294	14,658	10,010	11,716	15,680		
	142,325,376			158,065,338		151,106,311		118,437,104	138,528,691			259,934,360	
Ending Cash as per 6/L	142,325,376	147,396,736	143,616,079	198,069,338	159,413,209	131,108,311	122,007,071	118,437,104	130,320,091	256,702,002	202,014,730	209,904,000	
Fund 404													
Beginning Balance	64,093,731	64,093,731	63,195,772	63,140,738	63,072,690	63,059,910	62,959,191	62,934,050	62,870,166	62,728,612	62,665,439	62,501,795	
Transfer In from fund 451													
Transfer Out fund 404	-	(897,959)) (55,034) (68,048)) (12,779)) (100,720)	(25,140)	(63,885	(141,554)	(63,173)	(163,644)	(1,801,004))
Capital Expenditures									-				-
Ending Cash Fund 404	64,093,731	63,195,772	63,140,738	63,072,690	63,059,910	62,959,191	62,934,050	62,870,166	62,728,612	62,665,439	62,501,795	60,700,792	
Ending Cash Fund 451 & 404	206 402 123	210,584,127	206 746 903	221 127 687	222 450 441	203,879,953	185,812 328	181,292 612	201,247,293	319,356.385	325,130.873	320,635.152	
Contracting and the contraction of Cardia	100,100,100		100,0 10,000	,,,			,,		,				



CREDENTIALS REPORT TO BOT

recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, education, training and current clinical competence, NPDB, litigation history, peer references and current and prior affiliations, etc. Membership and/or privilege requirements are satisfactorily met, unless specified below. <u>Initial appointments will be granted Provisional staff status</u> INITIAL APPOINTMENTS: The following practitioners have applied for initial appointment to the Medical Staff or Allied Health Professional staff. Review and

MININ MININ BULLING OF MININ					
NAME	SPECIALTY / SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Bristow, Anna K., CNM	SART / Emergency Medicine		Dr. Burke	07/19/2024 - 07/01/2026	Srv Dir: 05/31/2024
				Temporary Privileges: 06/10/2024 – 07/19/2024	
Carson, John G., MD	Vascular Surgery / Surgical		Dr. Di Stante	07/19/2024 - 07/01/2026	Srv Dir: 05/23/2024
*	Specialties			Temporary Privileges: 06/11/2024 – 07/19/2024	
Cervantes, Sandra M., MD	OBGYN		Dr. Chandler	07/19/2024 - 07/01/2026	Srv Dir: 05/20/2024
Laine, Victoria M., MD	Internal Medicine / Medical		Dr. Medawar	07/19/2024 - 07/01/2026	Srv Dir: 05/15/2024
	Specialties			Temporary Privileges: 05/22/2024 – 07/19/2024	
Rubinos, Laura H., MD	Neonatal-Perinatal Medicine		Dr. Smith	07/19/2024 - 07/01/2026	Srv Dir: 05/22/2024
	/ Pediatrics			Temporary Privileges 06/11/2024 – 07/19/24	
Todd, Emily J., MD	Psychiatry / Psychiatry		Dr. Tully	07/19/2024 - 07/01/2026	Srv Dir: 06/03/2024
.4				Temporary Privileges	
				06/10/2024 - 07/19/2024	

LOCUMS TENENS: The following practitioner(s) were grant the practitioner for whom he/she is providing locum tenens s	ng practitioner(s) were gran	ted Temporary privileges to fulfil services.	l an important patient care, trea	nted Temporary privileges to fulfill an important patient care, treatment, service need and to see only the patients of services.	nly the patients of
NAME	SPECIALTY	SERVICE	REASON	TIMEFRAME	RECOMMEND

None

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NAME SPECIALTY /	SPECIALTY / SERVICE	NOTES	STATUS	REAPPOINTMENT	RECOMMEND
-	Internal Medicine / Medical		Provisional to Active	PERIOD 08/01/2024 - 08/01/2026	Srv Dir: 05/31/24
Caprio, Colleen M., MD	Specialties				
Chee, Nicholas K., DO	Cardiovascular Disease / Medical Specialties		Active	08/01/2024 - 08/01/2026	COS: 05/31/2024
Dicus, Michael E., MD	Nephrology / Medical Specialties		Active	08/01/2024 - 08/01/2026	COS: 05/31/2024
Douglas-Escobar, Martha V., MD	Neonatal-Prenatal Medicine / Pediatrics		Active	08/01/2024 - 08/01/2026	Srv Dir: 06/03/2024
Entekhabi, Halleh R., CPNP	Sexual Assault Forensic Examiner / Emergency Medicine		Advanced Practice Professional	08/01/2024 - 08/01/2026	Srv Dir: 05/31/2024
Flinn, Daniel C., DO	Orthopedic Surgery / Surgical Specialties		Provisional to Active	08/01/2024 - 08/01/2026	Srv Dir: 05/30/2024
German, Michael A., MD	Otolaryngology-Head and Neck Surgery / Surgical Specialties		Active	08/01/2024 - 08/01/2026	Srv Dir: 05/30/2024
Hamlin, Forrest R., DO	Family Medicine / Family Medicine		Provisional to Active	08/01/2024 - 08/01/2026	Srv Dir: 06/04/2024
Harris, lan S., MD	Cardiovascular Disease / Medical Specialties		Active	08/01/2024 - 08/01/2026	COS: 06/03/2024
Jordan, Adrian E., MD	Family Medicine / Family Medicine		Provisional to Active	08/01/2024 - 08/01/2026	Srv Dir: 06/03/2024
Kato, Devin T., MD	Emergency Medicine / Emergency Medicine		Active	08/01/2024 - 08/01/2026	Srv Dir: 05/31/2024
Kato, Kambrie Y., MD	Teleradiology / Radiology		Courtesy	08/01/2024 - 08/01/2026	Srv Dir: 06/03/2024
Klick, Cole P., MD	Emergency Medicine / Emergency Medicine		Active	08/01/2024 - 08/01/2026	Srv Dir: 05/31/2024
LaCorte, Natalie C, MD	Family Medicine / Family Medicine		Active	08/01/2024 - 08/01/2026	Srv Dir: 06/03/2024
Lepp, Nathaniel E., MD	Family Medicine w/ OB / Family Medicine		Active	08/01/2024 - 08/01/2026	Srv Dir: 06/03/2024
Liamidi, Michelle, MD	Obstetrics & Gynecology / Obstetrics & Gynecology		Active	08/01/2024 - 08/01/2026	Srv Dir: 06/04/2024
Lutz, Marie F., MD	Emergency Medicine / Emergency Medicine		Provisional to Active	08/01/2024 - 08/01/2026	Srv Dir: 05/31/2024
Martin, Christopher L., MD	Emergency Medicine /		Active	08/01/2024 - 08/01/2026	Srv Dir: 05/31/2024

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	Radiology		08/01/2024 - 08/01/2026 C	COS: 06/03/2024
Olmstead, Tammy L., PA-C	Physician Assistant- Emergency Medicine / SART / Emergency Medicine	Advanced Practice Professional	08/01/2024 - 08/01/2026 Si	Srv Dir. 05/31/2024
Palha De Sousa, Chiquita A., MD, MPH	Pediatric Hospitalist / Pediatrics	Active	08/01/2024 - 08/01/2026 Si	Srv Dir: 06/03/2024
Power, Matthew R., MD	Internal Medicine / Medical Specialties	Provisional to Active	08/01/2024 - 08/01/2026 C	COS: 06/03/2024
Sahar, Mohammad Daoud, MD	Internal Medicine / Medical Specialties	Provisional to Active	08/01/2024 - 08/01/2026 C	COS: 06/03/2024
Seividge, Ruth L, MD	Emergency Medicine / Emergency Medicine	Active	08/01/2024 - 08/01/2026 Si	Srv Dir: 05/31/2024
Shah, Amish A., MD	Anesthesiology / Anesthesiology	Active	08/01/2024 - 08/01/2026 Si	Srv Dir: 05/31/2024
Velasco, Victor S., MD	Obstetrics & Gynecology / Obstetrics & Gynecology	Provisional to Active	08/01/2024 - 08/01/2026 Sr	Srv Dir: 06/04/2024
Vo, Hoang Anh T., MD	Interventional Radiology / Radiology	Provisional to Active	08/01/2024 - 08/01/2026 Sr	Srv Dir: 06/03/2024
INITIAL FPPE / RELEASE FRO	INITIAL FPPE / RELEASE FROM PROCTORING: The following practitioner(s) have completed their basic and/or advanced procedure proctoring requirements.	mpleted their basic and/or advanc	ed procedure proctoring requirer	nents.
NAME	SPECIALTY / SERVICE	PRIVILEGES / P	PRIVILEGES / PRACTICE PREROGATIVES	「「「「「「「」」」
Egge, Melissa K., MD	SART Physician / Pediatrics	SART Physician	SART Physician proctor completed	
Entekhabi, Halleh R., CPNP- PC	SART / Emergency Medicine	SART proctoring completed	completed	
Fisher, Jason E., MD	Teleradiology / Radiology	Teleradiology proctor completed	octor completed	
Lorents, Evelyn M., MD	Teleradiology / Radiology	Teleradiology proctor completed	octor completed	
Ro, Tae H., MD	Teleradiology / Radiology	Teleradiology proctor completed	octor completed	
Velasco, Victor S., MD	OBGYN / OBGYN	GYN core, Pelvic proctor release	GYN core, Pelvic organ prolapse, Treatment of urinary incontinence proctor release	inary incontinence
Vo, Hoang Ahn T., MD	Interventional Radiology / Radiology	Diagnostic Radiolo	Diagnostic Radiology, Interventional Radiology, Procedural Sedation	rocedural Sedation

NAME	SPECIALTY / SERVICE LINE	CURRENT / NEXT	REASON	EFFECTIVE DATE
Egge, Melissa K., MD	SART Physician / Pediatrics	Provisional to Active	Proctor completed	07/19/2024
Fisher, Jason E., MD	Teleradiology / Radiology	Provisional to Courtesy	Proctor completed	07/19/2024

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Lorents, Evelyn M., MD	Teleradiology / Radiology	Provisional to Courtesy	Proctor completed 07/	07/19/2024
Ro, Tae H., MD	Teleradiology / Radiology	Provisional to Courtesy	Proctor completed 07/	07/19/2024
PRIVILEGE CHANGES OUTSI be granted for the remainder of	DE OF REAPPOINTMENT: The followir the current appointment period.	ng practitioner(s) have request	PRIVILEGE CHANGES OUTSIDE OF REAPPOINTMENT: The following practitioner(s) have requested an increase or decrease of privileges. An increase in privileges shall be granted for the remainder of the current appointment period.	in privileges shall
NAME	SPECIALTY / SERVICE	REQUEST	R	PROCTOR
None				
RESIGNATIONS: The following Medical Staff of Natividad at the	t practitioner(s) have voluntarily resigned time of the resignation, unless specified	1 their staff membership and p 1 below.	RESIGNATIONS: The following practitioner(s) have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.	inding with the
NAME	SPECIALTY / SERVICE	REASON	EFI	EFFECTIVE DATE
Astromoff, Nicholas, MD	Diagnostic Radiology / Radiology	Voluntary Resignation	08/	08/01/2024
Averil Jr., Kenneth E., MD	Diagnostic Radiology / Radiology	Voluntary Resignation	08/	08/01/2024
Destro, Laura M., MD	Emergency Medicine / Emergency Medicine	Voluntary Resignation	02/	05/01/2024
Harrison, Amy R., MD	Teleneurology / Medical Specialties	Voluntary Resignation	05/	05/22/2024
Harman, Herbert J., MD	Telepsychiatry / Psychiatry	Voluntary Resignation	09/	06/06/2024
Hidy, Benjamin J., MD	Telepsychiatry / Psychiatry	Voluntary Resignation	02/	05/31/2024
Owoyele, Adeyinka, MD	Teleradiology / Radiology	Voluntary Resignation	02/	05/25/2024
Patel, Lincoln R., MD	Teleradiology / Radiology	Voluntary Resignation	02/	05/30/2024
Rasi, Annette J., MD	Diagnostic Radiology / Radiology	Voluntary Resignation	08/	08/01/2024
Rodriguez, Juan R., MD	Interventional Radiology / Radiology	Voluntary Resignation	08/	08/01/2024
Singh, Simone, MD	Family Medicine Hospitalist / Family Medicine	Voluntary Resignation	/90	06/04/2024
Vecchione, Michael J., DO	Teleneurology / Medical Specialties	Voluntary Resignation	05/	05/22/2024
Walker, Shane C., MD	Family Medicine / Family Medicine	Voluntary Resignation	08/	08/01/2024
Williams, Jason, MD	Teleneurology / Medical Specialties	Voluntary Resignation	04/	04/30/2024

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teaching/training requirement	teaching/training requirements in the following privileges as per h	per MSP008-4. They are eligible to apply for these practice prerogatives.	for these practice prerogatives.	
NAME	SPECIALTY	SERVICE	REASON	RECOMMEND
None				
TRAUMA NURSE PRACTITI participate in the Advanced F	TRAUMA NURSE PRACTITIONER ADVANCED PROCEDURE participate in the Advanced Procedure Teaching / Training, MSP	NCRE TEACHING / TRAINING: The followi MSP008-4.	TRAUMA NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Trauma Nurse Practitioner(s) meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-4.	qualifications and request t
NAME	PROCEDURE			
None				
NEONATAL NURSE PRACT request to participate in the A	NEONATAL NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / request to participate in the Advanced Procedure Teaching / Training, MSP008-5.	RE TEACHING / TRAINING: The foll ining, MSP008-5.	EDURE TEACHING / TRAINING: The following Neonatal Nurse Practitioners() meet the qualifications and / Training, MSP008-5.	the qualifications and
NAME	PROCEDURE			
Emergency Medicine Physi request to participate in the A	Emergency Medicine Physician Assistant, Nurse Practitione request to participate in the Advanced procedure Teaching / Trai	tioner ADVANCED PROCEDURE TEACH / Training, MSP008-6	Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6	the qualifications and
NAME	こう またいたい ていたい 一部にないたいでの	PROCEDURE	のためであったりというであるのである。	RECOMMEND

None

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